

Training Completion Report

FINAL REPORT OF TRAINING IMPLEMENTATION

**“Managing Urban Health Care Service
Through Public Private Partnerships (PPP)**

Jakarta, Indonesia March 14 – 25 2011

Cooperation between:

**Second urban Primary Health Care Project (UPHCP-II), Ministry of Local
Government, Rural Development and
Cooperatives, Bangladesh**

And

PPP Indonesia

**Training Preparation Report
Managing Urban Health Care Service
Through Public Private Partnerships (PPP)**

NAME OF PROJECT	: Training on Managing Urban Health Care Service through Public Private Partnerships (PPP)
LOCATION	: Jakarta, Indonesia
TOPIC	: to improve the health status of the urban population, especially the poor, through improved access to and utilization of efficient, effective and sustainable primary health care services through partnership agreement with the Non Government Organizations (NGO).
PARTICIPANTS	: Second urban Primary Health Care Project (UPHCP-II), Ministry of Local Government, Rural Development and Cooperatives, Bangladesh
ORGANIZER	: PT. PPP Indonesia
DURATION	: 10 (ten) days, from March 14 - 25, 2011

FOREWORD

This report presents the Training Preparation Report for the Implementation of Training on "Managing Urban Health Care Service through Public Private Partnerships (PPP)", a cooperation between the Second urban Primary Health Care Project (UPHCP-II), Ministry of Local Government, Rural Development and Cooperatives, Bangladesh and PPP Indonesia. This program is funded by the donors through government, on the other hand selected nongovernment organizations (NGOs) are providing services to the clients according to the partnership agreement. In this report, there is mention of the training preparation activities and the initial operations of its implementation.

PPP Indonesia, as the organizer and Authorized Representative of IP3 in Indonesia, expresses their appreciation and thanks to Bangladesh Government, who have given the trust to carry out this program. We hope that this Training Preparation Report could illustrate the implementation of this education and training program, and its potential achievement in the near future. Any suggestions, inputs or criticisms from the readers are welcome, for the improvement of this program.

Jakarta, April 4, 2011

Program Organizer

PPP Indonesia

Ir. Windhu Hidaranto, MPA

B. INTRODUCTION

5. Background

Infrastructure is one of the “pillars” of the economy, and vital to supporting the economic activities of a country. For that reason, it is impossible to achieve economic growth without the support of infrastructure development. This is very important to understand and accept, especially for Indonesia, who’s been trying to get out of the economic crisis in the last few years. Indonesia’s “economic recovery” can only be achieved if infrastructure development is continued, and even accelerated.

In this era of decentralization and regional autonomy, this means that infrastructure development should be implemented in all regions, and by the regions themselves. The limitation of government funding, at the central and regional levels, is a challenge which must be overcome properly and effectively. Meaning, that government cannot be expected to develop all infrastructure, on the other hand, the private sector and the community must be involved in such development. For that reason, both parties should fully understand each other’s strengths and weaknesses, in order to build a “synergy” between the two sides.

This form of “partnerships” is well known in the international arena, i.e. “Public-Private Partnerships” (PPP), in which the public sector (government) provides their assets to be developed, and the private sector invests capital and managerial expertise to develop those assets. All sectors can be developed in this way, but the currently most important thing is: “how to plan and finance infrastructure development effectively through Public-Private Partnerships?”

6. Purpose

The purpose of this training program is to provide “skills” to planners, both at central government or regional government level, to use the methods of Public-Private Partnerships/PPP as “a tool” to plan and finance infrastructure development in the whole of Bangladesh. Towards that end, the PPP Indonesia, based in Jakarta, Indonesia, would like to provide its experience and expertise obtained from all over the world, to assist the Government of Bangladesh (both at central and regional levels) to improve its planners in the development and acceleration of infrastructure throughout Bangladesh.

As an important part of the education and training process, “comparative studies” or site visits were conducted to projects which are examples of “best practices” in the implementation of PPP, especially in the Jakarta, area.

7. Participants and Funding of Training Costs

In this program, the participants are limited to only 10 (ten) persons. This is intended to guarantee quality of training and the comfort of participants. For potential candidates, who could not join at this time, hopefully similar programs with different locations and focus will be conducted in the near future.

The funding for this training program is provided by the donors through government, on the other hand selected non government organizations (NGOs) are providing services to the clients according to the partnership agreement.

8. Training Method

The Training Method carried out by IP3 all over the world (already in 175 countries), is based on the **CIPA** Method System (integrated capacity building methodology) and consists of:

- **C**ontent sessions
- **I**llustration of the content
- **P**ractice of the knowledge
- **A**pplication of the knowledge

Curriculum and Schedule

The curriculum for training is based on the CIPA Method System mentioned above, therefore the "theory lessons" would be combined with "site visits". In certain situations, site visits could be replaced by inviting practitioner speakers to the classroom, so that an exchange of opinion can be held, and the session becomes more intensive and effective. The program is divided into 6 (six) Modules, each module consisting of several Sessions, and each session lasting for approximately 45 minutes.

Module I:

Rationale and strategies for Reforming and Unbundling the Power Sector

- Understanding why energy sector reform is so critical
- Reviewing the reform options: single buyer market vs. multi-buyer market
- Defining the roles and responsibilities in energy reform
- Sequencing strategies for reform identification of constraints

- Auditing the legal, policy, and regulatory framework: gaps or opportunities?
- Renewable energy and clean technology: IPP's as a catalyst
- Rural electrification programs and IPPs

Module II:

Structuring the Model IPP Transaction

- Forms of private investment in the power sector
- Preparing the "business case" for an IPP: feasibility analysis and options
- Conducting demand forecasts and capacity constraints
- Structuring the IPP financial model
- Developing financial and economic tools to develop a "power market"
- Understanding the Power Purchase Agreement (PPA)

Module III:

Managing the IPP Program

- Establishing an IPP program and unit
- Defining roles and responsibilities
- Preparing a "pipeline" of viable IPP projects
- Developing standardized bidding and contract documents
- Managing an effective procurement: strategies and techniques
- Bid evaluation and negotiation procedures and tactics

Module IV:

Managing IPP Risks: Pre and Post Transaction

- Understanding the "off take" risks
- Managing financial risks for both public and private parties
- Controlling risks in the power sales agreements and security packages

- Measuring the host market fundamentals: The primacy of cost
- The regulatory challenges of IPPs and cost recovery

Module V:

Successfully Closing the IPP Deal: Negotiation, Stakeholder Consultation, and Crisis Management Strategies

- Aligning government, consumer and investor expectations
- Developing a stakeholder consultation strategy
- Avoiding renegotiation of contracts and indexing strategies
- Learning how to structure and manage unanticipated events
- Managing the challenges of energy demand, investment, and the environment

Module VI:

Action Planning

Prior to completing the course, IP3 required the participants to complete an *Action Plan* detailing how they will apply their new knowledge and skills on-the-job. IP3 developed a four-step process to guide participants in developing their action plans. The expert faculty members conduct several action-planning sessions throughout the course to assist each participant to develop his/her plan. On the last day of the course, each participant presented his/her action plan to the group for peer review and comments.

Certificate

Each participant received a Certificate, after having completed the Training Program and have followed the required regulations. This Certificate has a value of 3 CEU (Continuing Education Units) so it is eligible to be accumulated to become a Professional Certificate in the field of PPP.

Involvement of the Organizers

The training was implemented by a Team of Experts from IP3, and involved guest speakers from other practitioners, as deemed necessary.

Funding

The funding for the Training Program is fully provided by the donors through government, on the other hand selected non government organizations (NGOs) are providing services to the clients according to the partnership agreement.

Reports

PPP Indonesia (IP3 Indonesia) is responsible in preparing reports, and consisted of the **Training Preparation Report** (*Laporan Awal*), prepared before the Training Program started; and the **Training Completion Report** (*Laporan Akhir*), prepared after the Training Program has been implemented and the participants have returned to Bangladesh.

Reading Material.

Reading materials which are needed to facilitate understanding of substance was provided by PPP Indonesia, Jakarta, and was distributed during training sessions or placed in the "Toolkit" which were given out to the participants.

Logistics.

All logistical requirements for this program, including pre-financing, was provided and arranged by PPP Indonesia, in accordance to their specific responsibilities.

Monitoring, Quality Control and Evaluation

PPP Indonesia has their own control system, however the training was evaluated by the participants at the end of the program, by filling in a standard evaluation sheet. The result of the evaluation sheets will be considered as input for improvement of future programs.

No.	Day / Time	Sunday 13-03-11	Monday 14-03-11	Tuesday 15-03-11	Wednesday 16-03-11	Thursday 17-03-11	Friday 18-03-11	Saturday 19-03-11	Sunday 20-03-11			
1	09.00 - 10.00	Arrival & Welcoming Dinner	Opening & Keynote Speakers Dr. Budiardja DTM&H, MPH (Coordinating Ministry for Social Welfare) Public Private Partnerships in Health Setting Dr. Supriyanto Riyadi dr. MHP	Definition of Urbanisation IsnaMarifa, MSc (Environment perspective)	The Problem of Public Health in Urban Areas Prof. PurnawanJunadi dr. MPH. PhD	Intro to Public-Private Partnerships (PPP), a General Overview Ir. WindhuHidranto, MPA PT. PPP Indonesia	Site Visit: Surya Husada International Hospital Dr. IA. Ratih K Dewi MMR	BALI	Return to Jakarta			
2	10.00 - 10.15		Coffee break	Coffee break	Coffee break	Coffee break						
3	10.15 - 11.15		Public Private Partnerships in Health Setting Dr. Supriyanto Riyadi dr. MHP	Urbanisation Process in the World, Asia dan South Asia Prof. Dr. HadiPratomo dr. MPH	The Problem of Public Health in Urban Areas Prof. PurnawanJunadi dr. MPH. PhD	Development of Urban Health Supporting Systems through PPP Tatty AryaniRamli, SH,MH PT. PPP Indonesia	Tri Budaya Foundation Jimbaran Clinic Dr. Taka Budaya M. Kes					
4	11.15 - 12.15		Discussion									
5	12.15 - 13.15		Lunch									
6	13.15 - 14.45		PPP Policy in Indonesia & PPP in the Social Sectors Dr. Arum Atmawikarta, MPH Sekretaris Eksekutif Nasional MDGs, Bappenas	Definition of Urbanisation IsnaMarifa, MSc (Environment perspective)	Urban Health Advantage & Urban Health Penalty Feri Achmadi drs. MPH	Panel Session "The Role of Civil Society in Increasing Urban Public Health" Dr. Sri Handono, M	Free Time					
7	14.45 - 15.00		Coffee break									
8	15.00 - 16.00		PPP in the Health Sector: Institutional Framework & Financing Mechanisms AsihEka Putrid r. MPH	Case Study 1 "Health Services System in Slum Areas in Indonesia" PradnyaParamitadrg. MARS	Case Study 2 "Analysis and Solution of Public Health Problem in Urban Areas: Infection, Mental, Degenerative, Disaster and Special Group" Erin Listyaningsih dra. ME pid	Case Study3 PPP in Health Setting Pradnya Paramita drg. MARS Leaving for Bali	Free Time					

Time	Day / Time	Monday 21-03-11	Tuesday 22-03-11	Wednesday 23-03-11	Thursday 24-03-11	Friday 25-03-11	Saturday 26-03-11	
1	09.00 - 10.00	Site Visit: PuskesmasTebet	Site Visit : BAPEL BSD	Indonesian Association of Public Health Experts Presentation (Champs-UI)	Participants Presentation on Action Plans	Wrap up & Conclusions	Return to Bangladesh	
2	10.00 - 10.15				Coffee break			
3	10.15 - 11.15	Fatmawati Hospital	BAPEL Rempoa		Participants Presentations on Action Plans	Closing and Award of Certificates		
4	11.15 - 12.15							
5	12.15 - 13.15	Lunch						
6	13.15 - 14.45	Fatmawati Hospital	MesjidBani Umar Clinic (Tentative)		Presentation Roundtable Discussion on Action Plans	Group Photos		
7	14.45 - 15.00	Coffee break						
8	15.00 - 16.00	Discussion on Primary Health Care in Slum Areas	Discussion on Health Services System Indonesia	National Institute of Health Research & Development of Indonesia Feris.Si. MPH	Presentation Roundtable Discussion on Action Plans	Free Time		

List of Participants

Training program on “Managing Urban Health care services Through Public –Private Partnership (PPP)
(Jakarta & Bali, Indonesia, March 13 to March 25, 2011)

Sl.No	Name	Designation	Organization
Project Management Unit			
1	Md. Abu Bakr Siddique	Project Director	UPHCP-II
2	Khondkar Nazir Ahamed	Senior Accounts Officer	UPHCP-II
3	Md. Sanowarul Islam Khan	Assistant Engineer	UPHCP-II
Project Implementation Unit			
4	Tapan Kumar Ghosh	Chief Executive Officer	Khulna City Corporation
5	Dr. Md. Nurul Islam	Deputy Chief Health Officer	Dhaka City Corporation
6	Md. Abbas Uddin	Project Coordinator and FA&A	Management Support & Training Firm, UPHCP-II
Partnership Area NGO			
7	Dr.Purabi Ahmed	Project Manager	PA-3,DCC,BAPSA
8	Mohammed Faruque	Project Manager	PA-2,CCC,MAMATA
Local Government Division/Planning Commission			
9	Porimal Kumar Dev	Deputy Secretary	Local Government Division
10	Anol Chandra Das	Deputy Secretary	Local Government Division